



NEW POWER

济宁山推新动力进出口有限公司

JINING SHANTUI NEW POWER IMPORT AND EXPORT CO.,LTD



济宁山推新动力进出口有限公司

JINING SHANTUI NEW POWER IMPORT AND EXPORT CO.,LTD



地址：山东省济宁市高新区第七工业园A区B3-B5

Address: B3&B5, A District, 7th Industry Park,

Ji'ning High-tech Zone, Ji'ning, Shandong, China

Tel: +86 537 2399575

Fax: +86 537 2398576

Website: www.stxdljck.com

E-mail: info@stxd.com

连接世界 ■ 创新动力

CONNECTING THE WORLD . INNOVATION POWER

连接世界 · 创新动力

CONNECTING THE WORLD · INNOVATION POWER



快捷

quick

周到

thoughtful

诚信

honest

共赢

win-win

目录 CONTENTS

济宁山推新动力进出口有限公司

01 走进新动力 ABOUT US
企业简介 Company profile 01/02
合作品牌 Cooperation brand 03
企业荣誉 Company Honor 04/05

02 产品展示 PRODUCTS
发动机总成与配件 Engine and parts 06/09
工程机械配件 Construction machinery parts 10/11
重型卡车配件 Heavy truck accessories 12

03 维修服务 MAINTENANCE SERVICE
现场维修服务 Site maintenance services 13
车间维修服务 Workshop maintenance services 14

04 企业实力 CORPORATE STRENGTH
客户来访 Customer visit 15
产品仓库 Product warehouse 16
企业掠影 Company Images 17

企业简介 COMPANY PROFILE

济宁山推新动力进出口有限公司，位于孔孟之乡山东济宁，地理位置优越，交通便利，公司现有员工120余人，2004年通过了ISO9001:2008质量管理体系认证，同时公司还是美国康明斯公司、重庆康明斯公司授权的全金牌经销商。

我们是专业从事发动机整机及配件，挖掘机推土机整机及配件，重汽陕汽整车及配件等建机产品的销售、维修和服务于一体的综合性公司，销售品牌有：康明斯、潍柴、上柴、道依茨、重汽、陕汽、山推、临工、柳工、小松、山重建机、卡特重工、力士德等品牌，并连续多年获得康明斯最佳服务支持奖和金牌经销商。

公司按照发展战略的要求，进行了全面策划，制定了三年计划和五年规划，以现代优秀服务型企业的形象展现在客户面前。公司在稳固山东市场的基础上，不断扩大销售和服务网络，并进一步辐射周边地区。为此，公司储备有康明斯主机和纯正配件；同时拥有三十多名获得美国康明斯发动机公司培训认证的服务人员；配备专用的服务车辆和工具，具备产品保修、大修和现场服务能力，并建立了快速的配送系统，将用户需要的产品、配件，以最快的速度送达用户手中，最大限度的满足客户售前、售中、售后的需求。

公司以连接世界、创新动力、共同发展的经营理念，及时满足客户的各种需求，树立了良好的公司形象，使公司拥有了一大批国内外固定客户群，为公司的进一步发展奠定了坚实的基础。

Jining Shantui New Power Imp. & Exp. Co., Ltd is located in Jining, Shandong Province, which is the hometown of Confucius and Mencius. The company has more than 120 employees and has passed the ISO9001: 2008 quality management system certification in 2004, meanwhile, the company is also the American Cummins Corporation , Chongqing Cummins authorized full-time gold dealers.

Our company is specialized in the whole engine and accessories, excavator bulldozers and accessories, heavy truck Shaanxi Auto Parts and other construction machinery products sales, maintenance and service an integrated company, sales of brands: Cummins, Wei Diesel, Shantui, Shantui, Lincoln, Carter Heavy Industries, Rexroth and other brands, and for many years won the Cummins Best Service Support Award and the gold dealers.

Companies in accordance with the requirements of the development strategy, a comprehensive plan to develop a three-year plan and five-year plan to the modern excellent service-oriented enterprises to show the image in front of customers. In a solid on the basis of the Shandong market, and constantly expand sales and service network, and further radiation surrounding areas. To this end, the company reserves Cummins host and pure accessories; also has more than 30 US Cummins Engine Company training and certification of service personnel; equipped with dedicated service vehicles and tools, with product warranty, overhaul and on-site service capabilities, and the establishment of the Fast delivery system, the user needs products, accessories, the fastest speed reached the hands of users, the maximum to meet customer pre-sale, sale, sale and demand.

Companies to connect the world, the driving force for innovation and common development of business philosophy, in a timely manner to meet the various needs of customers, establish a good corporate image, the company has a large number of domestic and international fixed customer base for the company's further development of a solid basis.

120+ 98% SO9001:2008 65000000

现有员工120余人

客户的满意程度为98%

SO9001:2008质量管理体系认证

产品库存容量达6500万

销售
sales

维修
maintain

服务
service



经营品牌 SALES BRAND



WEICHAI
潍柴



LIUGONG
柳工

KOMATSU



陕汽重卡
品质成就未来

LISHIDE
力士德



企业荣誉 COMPANY HONOR



2007年康明斯金奖
Cummins gold award



2007年康明斯经销商评测银奖
CCEC Silver dealer



2014年康明斯特约经销商
Cummins authorized dealer



2010康明斯银牌经销商
Cummins silver dealer



WWSPS:26762



康明斯（中国）投资有限公司
全职级别服务经销商

全职级别服务经销商 Full service dealer

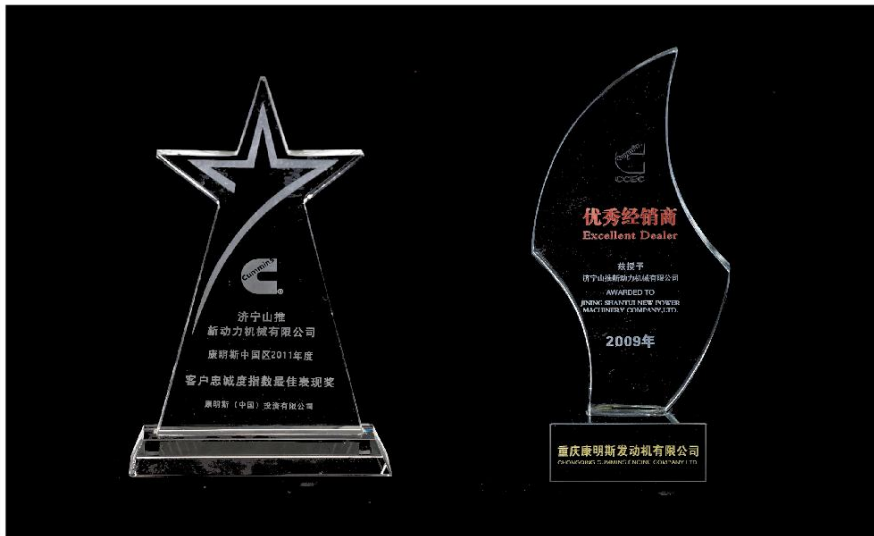
企业荣誉 COMPANY HONOR



9000认证 9000Certification



银牌经销商 Silver dealer



客户忠诚度最佳表现奖
Best performance award customers' loyalty

重庆康明斯授予优秀经销商
Excellent dealer awarded by CCEC

65000000

产品库存容量达6500万

3

三大系统的数千种配件
底盘、传动、液压

10000+

发动机整机、配件、保养用品上万种

发动机总成与配件 ENGINE AND ENGINE PARTS

公司常备库存有各品牌推土机、挖掘机用底盘、传动、液压三大系统的数千种配件，拥有康明斯、潍柴、上柴、洋马、道依茨等全系列发动机整机、配件、保养用品上万种，及小松、山推、康明斯专用机油等，库存容量达6500万。

Shantui New Power holds thousands of spare parts of undercarriage, transmission and hydraulic systems for dozers and excavators as standing stock. It has tens of thousands of engine assemblies, engine spare parts and maintenance articles of Cummins, Weichai, Yanmar, Isuzu, Deutz, etc. as well as special engine oil for Komatsu, Shantui, and Cummins. The amount of the stock sums to over RMB 65 million.

发动机总成 ENGINE



▲ 康明斯发动机 Cummins Engine

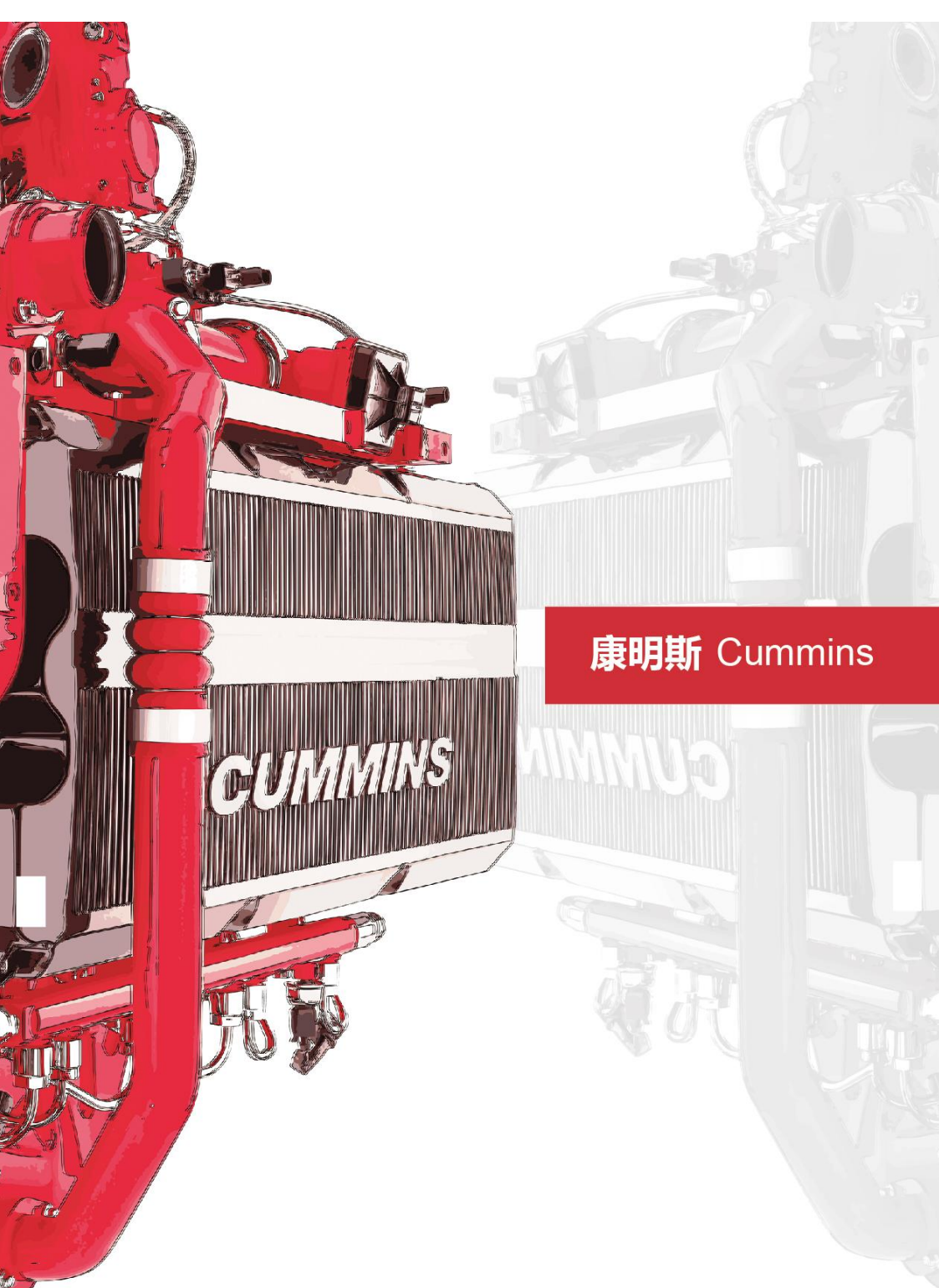


▲ 潍柴发动机 Weichai engine



▲ 上柴发动机 Shanghai Diesel Engine

发动机配件 ENGINE PARTS



康明斯 Cummins



缸盖 Cylinder head



曲轴 Crankshaft



凸轮轴 Camshaft



缸套 Cylinder liner



活塞 Piston



活塞销 Piston pin

发动机配件 ENGINE PARTS



活塞环 Piston Ring



滤清器 Filters



涡轮增压器 Turbocharger



连杆总成 Connecting rod assembly



喷油器 Fuel Injector



燃油泵 Fuel pump

发动机配件 ENGINE PARTS



水泵 Water Pumps



发电机 Generator



启动马达 Starting Motor



机油泵 Oil Pump



空压机 Air Compressor



空气滤芯 Air Filter



进/排气门 Intake/Exhaust Valve



连杆瓦 Connecting Rod Bearing

工程机械配件 CONSTRUCTION MACHINERY PARTS

底盘配件 UNDERCARRIAGE PARTS



引导轮 Bulldozer Guide Wheel

支重轮 Bulldozer Track Roller

链轮 Sprocket



托带轮 Carrier Roller



履带总成 Crawler Track Assembly

传动和液压配件 Drive & HYDRAULIC PARTS



变速箱 Transmission



变矩器 Torque Converter



转向泵 Steering pump



液压油缸 Cylinder

结构配件 CONSTRUCTION PARTS



挖斗 Excavator bucket

斗齿 Bucket teeth

斗角和刀片 Cutting edge and blade

重型卡车配件 HEAVY TRUCK ACCESSORIES



重汽驾驶室总成 Cnhtc cab



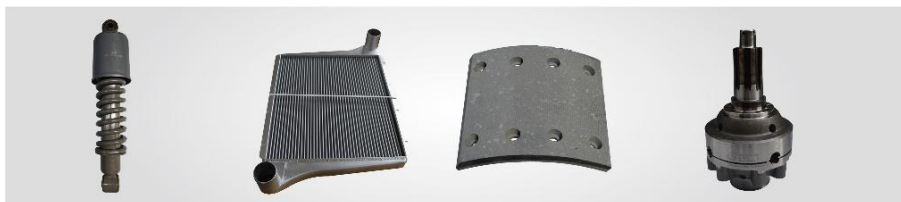
陕汽驾驶室总成 Shanqi Cab



变速箱 Transmission



轮胎 Tire



驾驶室减震器 Cab Shock Absorber 中冷器 Intercooler 刹车片 Brake Pads 差速器壳总成 Differential Housing Assembly



重卡保险杠 Heavy Truck Bumper

维修服务

MAINTENANCE SERVICE

多年来，新动力一直致力于培养专业的维修服务团队，目前以拥有专业维修技师30余人。为体现公司“快捷、周到、诚信、共赢”的服务理念，公司全天24小时提供服务，提供详细的售前、售中、售后的技术支持。

Over the years, Shantui New Power has been dedicated to training a professional team of repair service. It provides 24-hour service, providing technical support throughout sales, in order to show the company's service concept of "Quick, Thoughtful, Honest and Win-win". Shantui New Power arrives the spot to examining and handling equipment failure in the first time when receives users complaint and responds to users requirement promptly.

30+

专业维修技师30余人

24h

全天24小时提供服务

现场维修服务 SITE MAINTENANCE SERVICES



南非客户现场维修服务
South Africa customer on-site maintenance services



山推驻厂维修服务 Shantui factory service



山重建机驻厂维修服务 STRONG factory service



推土机现场大修服务 Bulldozer repair services

车间维修服务 WORKSHOP MAINTENANCE SERVICES

公司有大修车间1200平米，配备8个大修工位，油泵试验台、发动机测功设备、机加加工、检测测量器具等先进的维修检测设备20余台套，保证了大修发动机的维修质量。

Shantui New Power owns a large repair workshop of 1200㎡, equipped with 8 repair stations and over 20 repairing and measuring instruments like pump test-beds, dynamometers, machinery processing and measuring instruments, etc.

1200

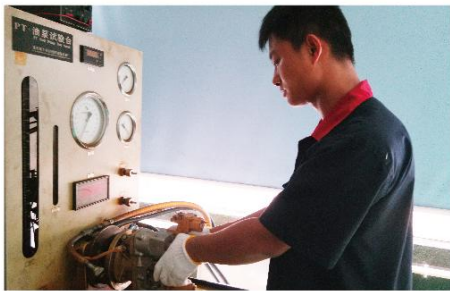
大修车间1200平米

8

配备8个大修工位

20+

维修检测设备20余台套



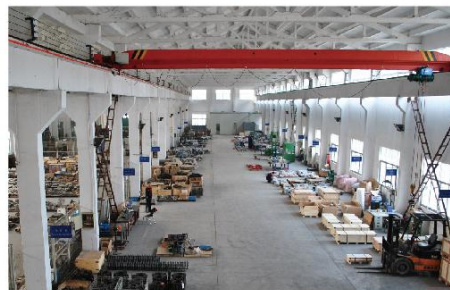
车间校泵服务 Fuel pump correction services



车间维修服务 Workshop maintenance services



新动力维修车间 Maintenance workshop



公司车间整体展示 Workshop panorama

企业实力

CORPORATE STRENGTH

客户来访 CUSTOMER VISIT



俄罗斯客户采购康明斯QSM11发动机
Russian customers purchase Cummins QSM11 engine



斯里兰卡客商来访 Visitors from Sri Lanka



俄罗斯客户采购山推配件
Russian customers purchase Shantui parts



国外客商来我公司进行技术交流
Foreign businessmen and our company for technical exchanges

产品仓库 PRODUCT WAREHOUSE

公司配件仓库15000平米，各区域均按照5S现场管理的要求进行划分。

Shantui New Power owns a product warehouse of 15000 m². Each sector of the warehouse is divided according to the requirement of 5S on-site management.



发动机总成仓库 Engine storage warehouse



工程机械配件仓库 Construction machinery parts warehouse



保养用件仓库 Maintenance parts warehouse



发动机配件仓库 Engine parts warehouse

15000

配件仓库15000平米

5S

区域均按照5S现场管理

企业掠影 COMPANY IMAGES



公司推介会 company promotion meeting



业务分析会议 Business analysis conference



产品知识讲解 Course of product knowledge



公司员工集训 staff training activities

往届展会 PREVIOUS EXHIBITIONS



2015年法国巴黎国际工程机械展 2015 Paris International Construction Machinery Exhibition



2016年南非国际矿业展 ELECTRA MINING AFRICA 2016

